



## Welcome to CVM

Your managers in upheaval and special situations. Efficient. Direct. Reliable.



# Our long-term success in facts



7 Partners  
over 15  
employees



Over 100 +  
successful M&A-  
Transactions



Over 11.000  
transferred



Located in  
Dortmund, Berlin  
and Wuppertal

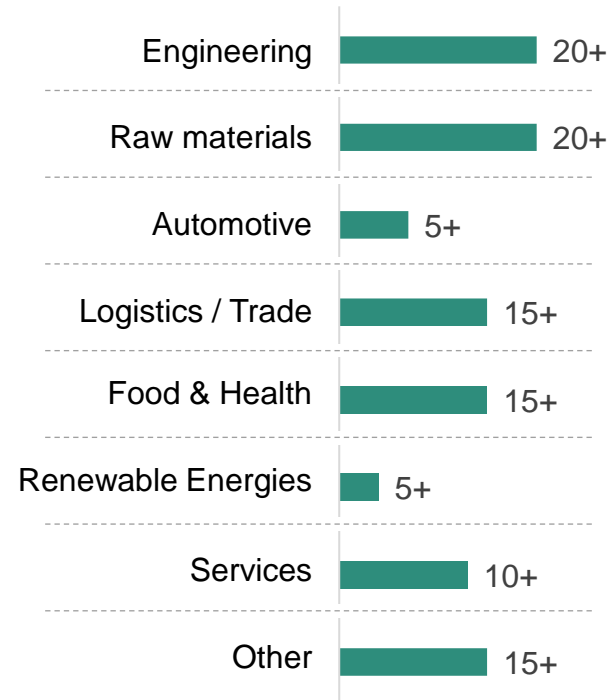
# CVM proudly marks 100+ successful M&A transactions



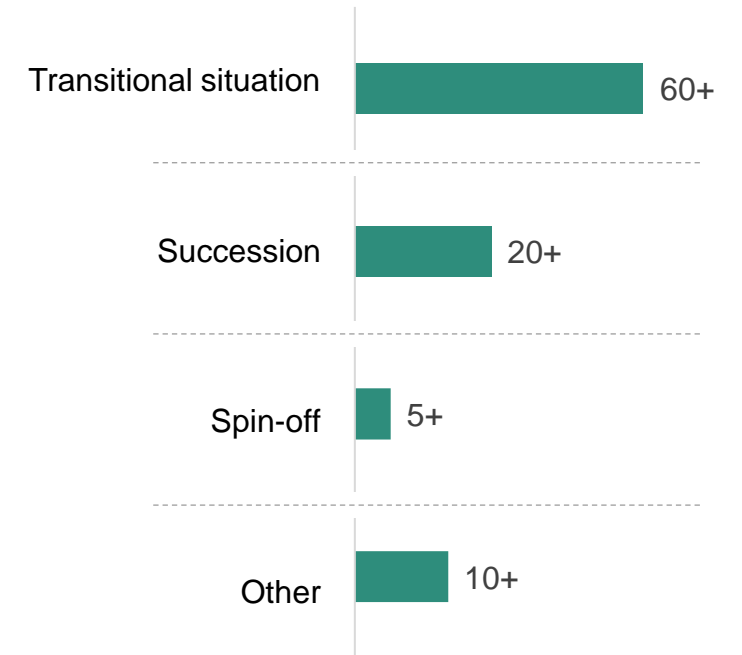
## Headquarters



## Sector



## Initial situation



# Success through knowledge advantages – our five key competencies

## Distressed M&A

- M&A in corporate crises (restructuring / insolvency)
- Buy- and sell-side
- Sale of real estate and fixed assets
- Operational activities, operating companies
- Brief diagnosis
- Restructuring concept
- Restructuring lead
- Arbitration
- Due Diligence



## Sale of company / succession

- Succession planning / generation change
- Conciliation, possible solutions
- Carve-out, spin-off etc.

## Company Acquisition

- Financing of acquisitions
- Purchase of turnaround cases / strategic acquisitions
- Buy-out, dual-track, etc.

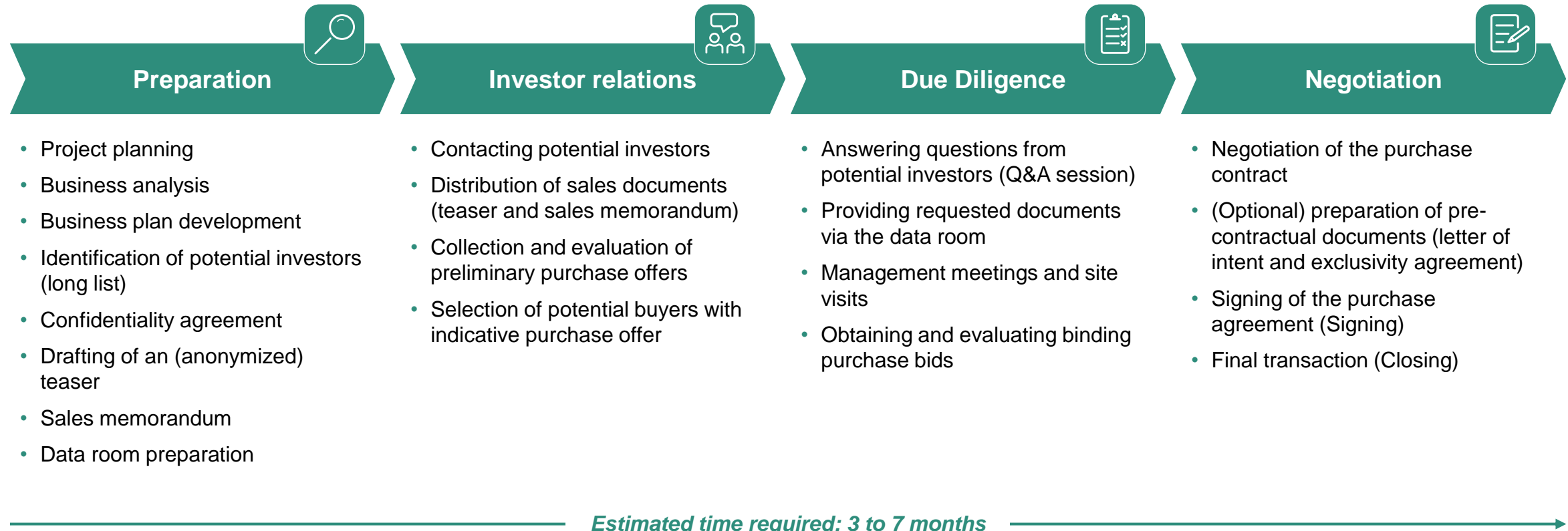
## Company evaluation

- Quick Check
- Due Diligence (financial, commercial etc.)
- (Neutral) company / asset valuation

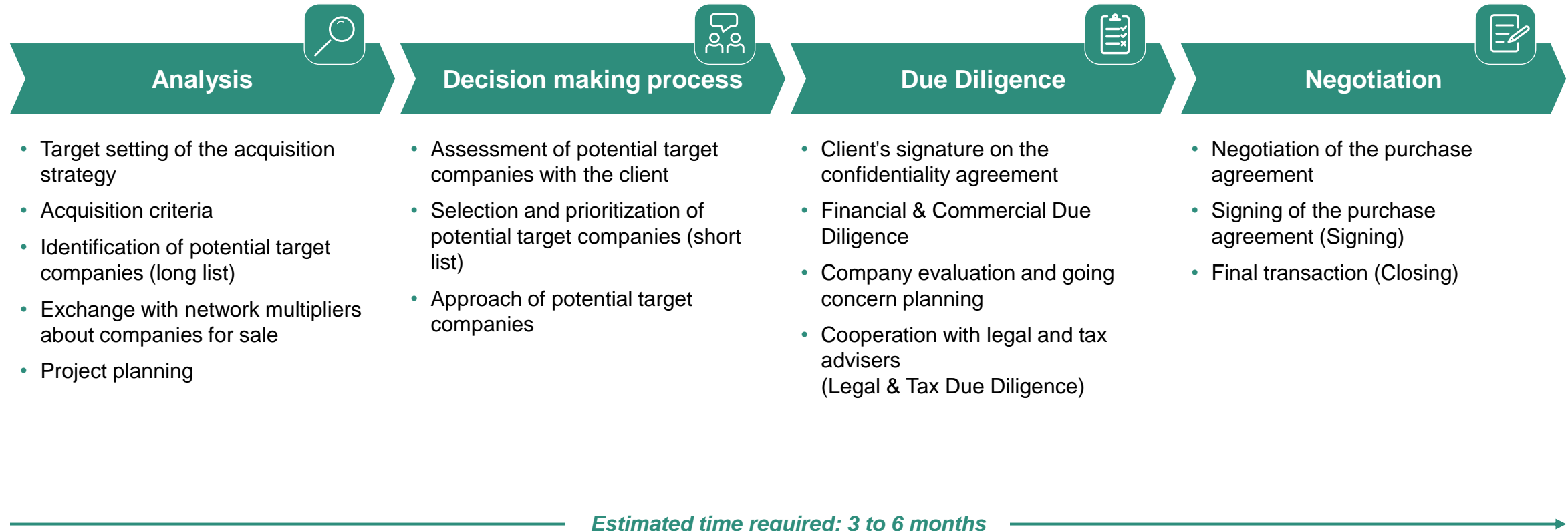
## Equity and liabilities Restructuring

- Financing concepts
- Special and refinancing
- Equity / debt capital, club deal, etc.

# We are experts in the sale process of companies (sell-side)



# We are experts in the sale of companies (buy-side)



# Insolvency League Table – Mergermarket



## Mergermarket League Table: „Financial Advisors“ – Insolvency Deals



### Kriterien:


 **Transaction volume:** >5 Mio. Euro  
oder

 **Targets revenue:** >10 Mio. Euro

 **Target:** Germany

 **Bidder:** global

 **Dealtype:** Insolvency

 The internationally respected portal "Mergermarket" publishes annual rankings of reported deals.

Rank		Total	YTD	2020	2019	2018
1	Falkensteg GmbH	58	5	16	17	20
2	Restrukturierungspartner	31	5	8	7	11
3	PwC	28	5	13	9	1
4	<b>CVM</b>	<b>24</b>	<b>7</b>	<b>3</b>	<b>8</b>	<b>6</b>
5	Saxenhammer und Co. Corporate Finance	17	2	8	3	4
6	Baker Tilly International	16	3	6	1	6
7	ACXIT Capital Partners	15	2	2	5	6
8	SGP Schneider Geiwitz	14	7	3	4	-
9	Livingstone Partners	12	2	2	4	4
10	One Square Advisors	10	-	3	5	2
11	IMAP M&A Consultants	9	1	4	-	4
12	Roland Berger	8	-	6	2	-
13	Allert und Co.	8	-	4	2	2
14	KPMG	8	1	2	1	4
15	Others	91	15	26	28	22





# Our market position



## Awards



In a survey of industry experts by *brandeins* and Statista. CVM has been ranked among the Top-10 M&A advisors in Germany from 2018 to 2022.



## CLA Global



# Global

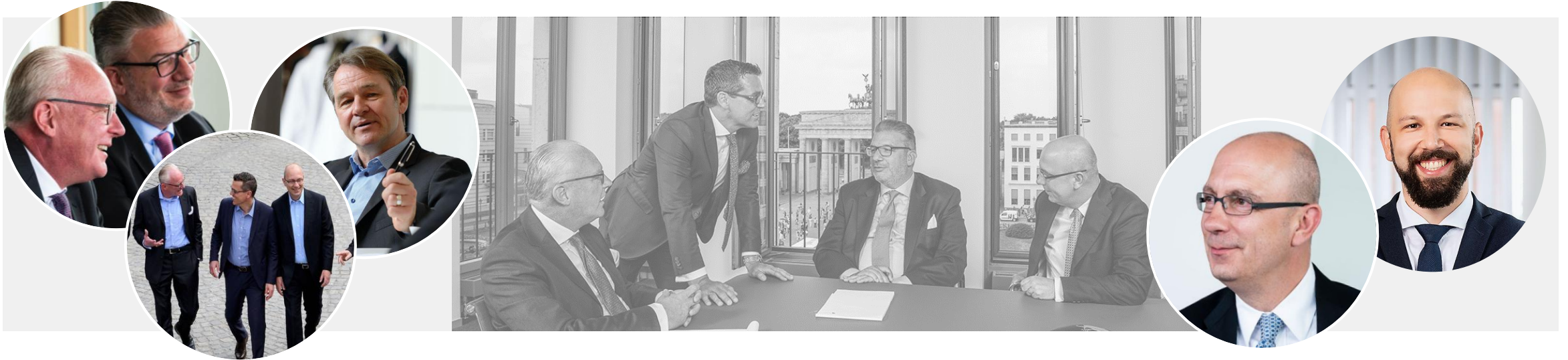
INDEPENDENT  
NETWORK MEMBER

CVM has access to CLA Global, a fast-growing international network of independent audit and advisory firms that already represents clients in more than 100 countries.

The organization already ranks 15th among the world's top 25 audit and consulting networks in terms of revenue.



# Our vision in the words of our partners



“As a M&A manager, our aim is to sustainably shape and realign companies in upheaval and special situations. The maxim here is to secure a future-oriented, value-retaining business model.

*Christian Lützenrath*

“As a partnership-based, medium-sized company for special situations, we stand for close cooperation, measurable success and clear communication with all stakeholders.

*Kai Peppmeier*

“We see ourselves as one of the leading companies in our segments. We cover the required special know-how internally and externally as well as interdisciplinary through long-term cooperation partners.

ab.

*Andreas Knaup*

“Our partner managed company allows us to act independently and individually.

CVM's professional corporate structures are the basis for our organic growth.

*Claus Keller*

“We offer an attractive and career-oriented working environment for our employees.

We encourage and challenge our consultants and train them as future restructuring managers in upheaval and special situations.

*Jörg Schuppener*

“Our company is built on a young, professional and motivated team to tackle every challenge during our consulting projects. Guided by its experienced partners, CVM shapes future restructuring professionals in a dynamic environment.

*Steffen Leininger*

## Our partners (1/3)



**Kai Peppmeier**

*Diplom-Betriebswirt*

Kai Peppmeier has already successfully managed numerous M&A processes at CVM.

He is an expert in interim management, restructuring consulting, reorganization management, and continuation in insolvency.

Mr. Peppmeier has been active on supervisory and advisory boards in the automotive and service industries.

Before his partnership at CVM, Mr. Peppmeier held long-standing positions as CFO/CRO and has worked for eight years in the corporate finance department at *Deutsche Bank AG*.



**Christian Lützenrath**

*Diplom-Volkswirt / LL.M.*

Christian Lützenrath successfully accompanied numerous (distressed) M&A processes.

He was active as a turnaround manager in many interim mandates for national and international companies.

He also specializes in management support and plans implementation during insolvency proceedings.

In addition to his professional activities, Mr. Lützenrath has published numerous specialist articles and has contributed as editor/author/co-author to various specialist books.



**Andreas Knaup**

*Diplom-Kaufmann*

Andreas Knaup has specialized in crisis management in recent years.

In particular, he accompanied M&A transactions of companies in the segments of renewable energies, IT and services, automotive, and healthcare as well as the food and feed sector.

In addition, as CRO and interim CFO, he led numerous companies with operational and/or strategic problems through a turnaround.

In addition, he gained many years of experience in top management positions as a board member and managing director in international groups (IT services, outsourcing, automotive).

## Our partners (2/3)



**Claus Keller**

*Diploma in Business Adm. /  
Graduate Lawyer*

Claus Keller is an expert in corporate management, controlling, and corporate analyses/appraisals.

While working at CVM, he accompanied numerous successful M&A mandates.

In addition, as author and co-author, he has published several renowned specialist articles, including on the topics of "Bank Strategies in Corporate Restructuring," "Minimum Requirements for Restructuring Concepts (MaS)," and "MalnsO - Minimum Requirements for Insolvency Resolution."



**Jörg Schuppener**

*Diploma in Business Adm.*

Jörg Schuppener is an experienced consultant in restructuring management, strategic corporate development, and interim management.

At CVM, he led more than 20 M&A mandates in various industries.

In addition to his activities, he has published renowned professional articles and contributed as editor/author/co-author to numerous specialist books.

With over 30 years of experience in credit, corporate clients, and special financing, he is a generalist for all heated situations.

## Our partners (3/3)



**Markus  
Bennemann**

*Diploma in Business Adm.*

Markus Bennemann specializes in special situations in restructuring phases and distressed M&A processes.

With his many years of experience in commercial and operational management functions, he regularly assumes responsibility as interim manager in various positions.

Markus Bennemann has relevant industry expertise in the energy, logistics, automotive, food and plant engineering sectors.



**Steffen  
Leininger**

*Master in Business Adm.*

Steffen Leininger accompanies our restructuring and M&A processes as a finance and controlling specialist but is also active as an interim manager.

His areas of expertise include industries such as automotive, metal processing, food, and renewable energies.

Mr. Leininger has published specialist articles as an author or co-author in restructure-controlling and alternative financing. After completing his academic education at the University of Cologne, Mr. Leininger worked for TMC and CVM and stepped up the corporate ladder from consultant to partner.



# A selection of our national references



## A selection of our cross-border references



# Regular commissioning by insolvency administrator firms



IHRE WIRTSCHAFTSKANZLEI



Kebekus & Zimmermann RECHTSANWÄLTE



NIERING STOCK TÖMP  
RECHTSANWÄLTE

PIEPENBURG  
— RECHTSANWÄLTE —



WHITE & CASE



## Our clients' opinion



“ *Quick understanding of complex interrelationships. Good negotiating skills. Reliability and a pleasant demeanor.* ”

“ *High professional competence, integrity and trustful cooperation.* ”






“ *The professional and technical competence, the good network, the availability at any time, the persuasiveness towards the external and internal committees.* ”

“ *Very competent, both management and staff; manner of cooperation; the loyalty of the parties involved, never losing sight of the objectives.* ”

# CVM Capital Value Management



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# CVM

Capital Value Management



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Your managers in upheaval and special situations. Efficient. Direct. Future-orientated.

8/24/2023 | Company Presentation 2023

